

## END TERM EXAMINATION

FIRST SEMESTER [BCA] DECEMBER 2013 - JANUARY 2014

Paper Code: BCA-103 Subject: Technical Communication Time: 3 Hours Maximum Marks:75 Note: Question No. 1 is compulsory. Attempt 1 question from each section. Q.1 Explain any five of the following: (5X5=25)(a) Server Cs of communication (b) Layout of the report (c) Principles of oral communication (d) Aids for visual presentation (e) Formal and Informal Communication (f) Kinesics Section - A Q.2"Communication is a two way process." Explain in this context the elements of communication process. (12.5)OR "Communication is the life blood of business". Explain. (12.5)Section - B 0.4 What is business letter? Elaborate the layout of a business letter. (12.5) OR Write a job application in response to the following advertising: "Wanted Q.5a human resource manager for handling the training and development department. The salary and benefits will be commensurate with qualifications and experience." (12.5)Define negotiation and explain the entire process involved in negotiation. (12.5) Q.6 OR Q.7"Listening is an art." Comment on thse statement and explain the principles of good listening. (12.5)Section - D

What are the basic rules of business etiquette? Discuss the manners you Q.8 would observe while receiving and making calls on telephone.

## OR

Q.9 Explain the guidelines for sentence construction.

(12.5)