

# END TERM EXAMINATION

THIRD SEMESTER [BBA] DECEMBER-2015

Paper Code: [BBA/TTM/B&I/MOM] 201

Subject: Organizational Behaviour

Time : 3 Hours

Maximum Marks :75

Note: Attempt any five questions.

- Q1. How individual behavior is different from group behavior? Which factors characterize the individual behavior? (15)
- Q2. Explain the concept of Johari Window in details with suitable examples. (15)
- Q3. Explain the contribution of other disciplines to the understanding of organizational behavior. What challenges are faced by managers in managing organizational behavior today? (15)
- Q4. Explain the attribution theory of perception. What are the perceptual errors made by individuals? (15)
- Q5. Differentiate between group and team. What role do group norms and group cohesiveness play in sustaining the groups? (15)
- Q6. Explain Hofstade's theory of understanding and managing across cultures with suitable examples. (15)
- Q7. What are conflicts? Explain its types, process and resolution techniques briefly. (15)