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## FARES

### NORMAL FARES

- Same for all airline
- Valid for one month
- fully refundable
- flexible
- expensive

### SPECIAL FARES

- Cheaper
- Airline specific.
- May not interline.
- Valid for less than 1 year.
  - 21 Days
  - 1 Month
  - 6 month
  - 3 month
- Not flexible.
- May not refundable.

Special fares are low promotional fares that have more restrictions than normal fares. Such restrictions are mostly in respect of:

1. Length of stay. i.e. minimum and maximum stay requirement.
2. Advance purchase requirement
3. Reservation payment and ticketing limits.
4. Day and time of travel
5. Eligibility restriction.
6. Refundability and changibility.

Special fare may be published at a fixed amount and so can be found in the passenger air tariff (PAT).

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## Types of Special Fare.

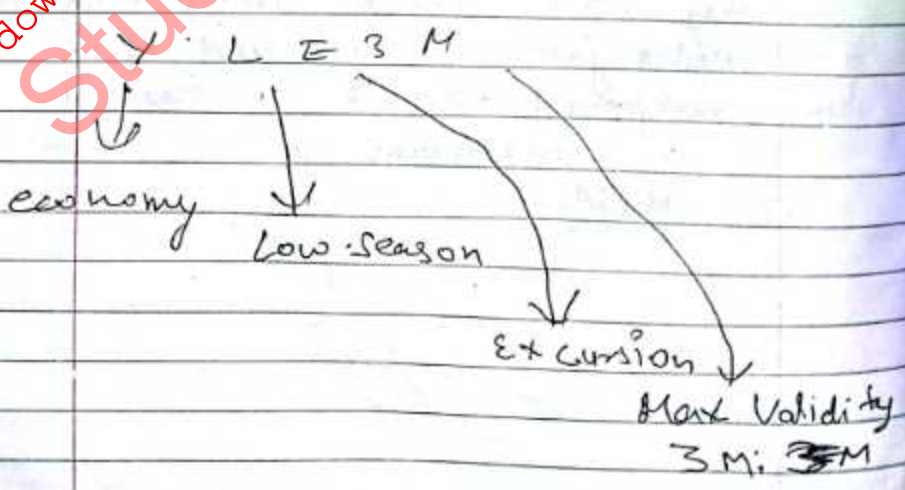
1. Advance purchase fare are also known as epic fares. they need to be bought in advance and do not permit open dated segments.
2. Late Booking Fare: These can be purchase only within 2 weeks of departure and are also known as instant purchase fare.
3. Excursion Fare are for  
Excursion fare: are generally the highest rated special fares. they have lesser restriction than epic fare. the restriction imposed based on seasons or maximum or minimum validity.

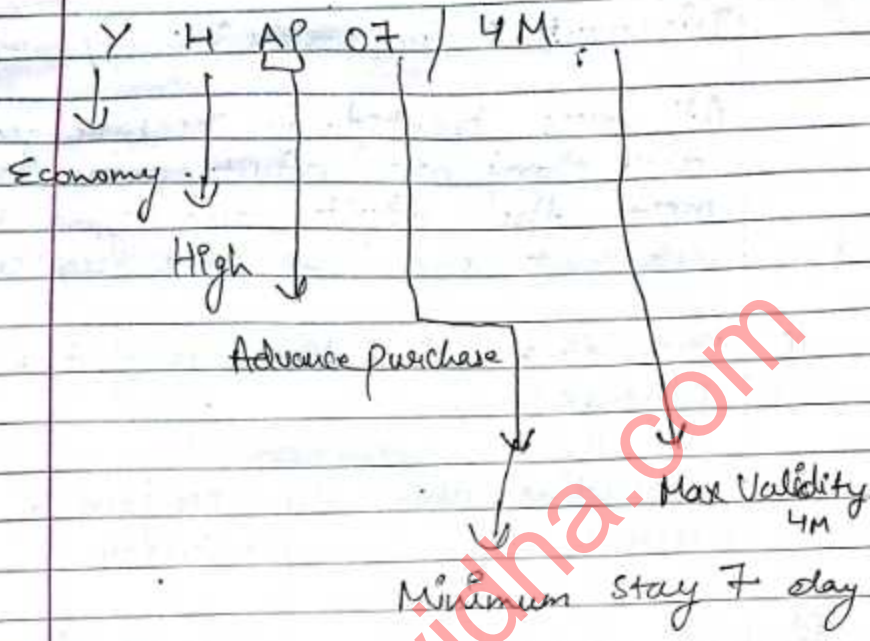
4. Group Fares:- are special fare rate to travel agent who make package tour.

(5) Reduce Fares for specific Person

- ⇒ Family fares.
- ⇒ Govt fares.
- ⇒ Senior citizen fares
- ⇒ Military fares
- ⇒ Student fares
- ⇒ Youth fares

- H - High Season
- K - Shoulder Season
- L - Low Season
- W - Weekend
- X - Mid week
- N - Night fare





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## Discount & Concessions :

All fares printed in the passenger air tariff are adult fares on most the adult two types of discount or rebates are applicable

- (1) Depending upon the age of the passenger.
- (2) Depending upon the profession (status) of the passenger.
  - (a) Age discount
  - (b) Infant discount
  - (c) child discount
  - (d) Youth discount
  - (e) Senior Citizen discount