

**Roll No.**

**Total No. of Pages : 01**

**Total No. of Questions : 07**

**BCA (2007 to 2010 Batch) (Sem.-2nd)**  
**PRINCIPLES OF MANAGEMENT**  
**Subject Code : BC-201**  
**Paper ID : [B0205]**

**Time : 3 Hrs.**

**Max. Marks : 60**

**INSTRUCTION TO CANDIDATES :**

1. **SECTION-A** is **COMPULSORY** consisting of **TEN** questions carrying **TWO** marks each.
2. **SECTION-B** contains **SIX** questions carrying **TEN** marks each and students has to attempt any **FOUR** questions.

**SECTION-A**

**I. Write briefly :**

- (a) What is sole-proprietorship ?
- (b) Differentiate between 'Mission' and 'Objectives'.
- (c) Why organising is important ?
- (d) Differentiate between recruitment and selection.
- (e) What is departmentation ?
- (f) Define MBO.
- (g) What is the concept of motivation ?
- (h) Define 'Authority'.
- (i) What is Trait approach to leadership ?
- (j) Define Decision Making.

**SECTION-B**

2. Define Management. Discuss the scope of management.
3. Describe the nature of planning. Explain various steps in planning process.
4. Explain the factors affecting the extent of decentralisation in an organisation.
5. Discuss theory X and Y of motivation.
6. Explain various styles of leadership as given under the 'managerial grid.'
7. Define 'Controlling'. Discuss the essentials of effective control systems.